

Job Description

Vice President, Innovation and Strategy

OVERVIEW

Educational Results Partnership, the nation's leading provider of educational data to employers, educators, and the public, seeks a Vice President of Innovation and Strategy to work as a key member of our executive management team.

This newly created position reports to the President and CEO, and is responsible for innovation and creation of new lines of business in the education/technological solutions space. As an executive team member, he/she is responsible for the management and reporting of all current programs, projects and initiatives. This includes, but is not limited to, ensuring timely completion of projects and initiatives associated with strategic planning.

The Vice President collaborates on all aspects of technology, data management and data science deployment and development. The position is responsible for carrying out overarching organizational goals, mission and values, and communicating them internally and externally. Strong written and verbal skills are essential. As a 501 (c) 3, a history of interaction with philanthropic, public interest and business organizations is preferred, along with an understanding of the not-for-profit environment and fundraising.

ATTRIBUTES

The successful candidate will be a transformative leader, with both "left and right brain" capabilities, with an ability to conceive new programs and initiatives, and develop business plans for their successful implementation and measurement.

The position requires a collaborative style of management, as well as knowledge and appreciation for the power of technology, data management and data science to inform decisions and change lives.

The successful candidate will demonstrate knowledge, appreciation and commitment to the following:

- Education as a Pathway for Advancing Equity and Social Justice
- Passion for Our Work and Work Products
- A Commitment to Accelerating Learners at Every Grade Level So They Are Prepared for Living Wage Jobs
- A Spirit of Innovation, Collaboration, and Commitment to an Enjoyable Work Environment

RESPONSIBILITIES

1. Participate actively in the design, development, implementation, and evaluation of a strategic planning process for the organization.
2. Evaluate strategies and programs to measure the achievement of established goals for education programs; provide strategic feedback on organizational development plans where appropriate.
3. Lead a team of program and outreach staff and consultants in designing and implementing education programs and products that meet the needs of core client segments.
4. Develop and implement a comprehensive development strategy to include corporate, foundation, and government grants.
5. Build strategic partnerships with education and business institutions to create effective products.
6. Identify and engage individual experts, as well as informational resources, to frame and advance the organization's work on key trends or emerging issues.
7. Expand revenue generating and fundraising activities to support existing programs and the growth of the organization; cultivate existing relationships and develop new funder relationships.
8. Develop and maintain strict timelines for grant and funding applications, while ensuring proper internal reviews and protocols.
9. Provide technical leadership and vision around data systems and processes, while balancing their cost, stability, scalability, flexibility and robustness.
10. Maintain a culture that supports the importance and respect for data, including processes, integrity and cleanliness, strategic data use, and creativity around assembling and organizing data.

EDUCATION AND EXPERIENCE

1. Minimum of a Baccalaureate degree in an appropriate field (advanced degree preferred).
2. Supervisory experience in the following areas: research, strategic planning, people management, budget development, and communications/stakeholder outreach.
3. Minimum seven years' experience in a supervisory position.

EXPRESSION OF INTEREST AND QUALIFICATIONS

Candidates should submit their resume and accompanying cover letter, expressing interest and relevant experience, to:

James Lanich, Ph.D.
President and CEO
Educational Results Partnership
careers@edresults.org